

**UNITE HERE LOCAL 25 AND  
HOTEL ASSOCIATION OF WASHINGTON, D.C.  
HEALTH AND WELFARE FUND  
FIRST QUARTER  
2022**

**ADMINISTRATIVE MANAGER'S REPORT**

FIRST QUARTER 2022  
DENTAL AND OPTICAL CONTRIBUTIONS

| COMPANY                                        | RATE     | CBA EXP DATE | PARTICIPANTS | CONTRIBUTIONS    | HOURS            |
|------------------------------------------------|----------|--------------|--------------|------------------|------------------|
| <b>HOTEL ASSOCIATION CONTRACTS</b>             |          |              |              |                  |                  |
| BEACON HOTEL                                   | \$0.4410 | 09-15-22     | 19           | \$3,077          | 6,978            |
| CAPITAL HILTON                                 | 0.4410   | 09-15-22     | 182          | 15,615           | 35,408           |
| CAPITOL SKYLINE HOTEL                          | 0.4410   | 09-15-22     | 1            | 183              | 416              |
| CONRAD HOTEL <sup>1</sup>                      | 0.5610   | 09-15-22     | 179          | 27,496           | 56,597           |
| EMBASSY SUITES WASHINGTON D.C.-CONV. CTR       | 0.4410   | 09-15-22     | 62           | 7,301            | 16,556           |
| HAY-ADAMS HOTEL                                | 0.4410   | 09-15-22     | 110          | 17,540           | 39,773           |
| HILTON NATIONAL MALL                           | 0.4410   | 09-15-22     | 59           | 7,558            | 17,139           |
| HILTON WASH. EMBASSY ROW HOTEL <sup>1</sup>    | 0.5610   | 09-15-22     | 36           | 7,093            | 14,410           |
| HILTON WASHINGTON DC CAPITOL HILL <sup>1</sup> | 0.5610   | 09-15-22     | 57           | 8,881            | 17,880           |
| HOTEL WASHINGTON                               | 0.4410   |              | 133          | 18,245           | 41,373           |
| HYATT REGENCY WASHINGTON ON CAPITOL HILL       | 0.4410   | 09-15-22     | 129          | 16,654           | 37,765           |
| JEFFERSON HOTEL <sup>1</sup>                   | 0.5610   | 09-15-22     | 50           | 9,188            | 18,508           |
| MADISON WASH. DC, A HILTON HOTEL               | 0.4410   | 09-15-22     | 49           | 5,670            | 12,857           |
| MANDARIN ORIENTAL HOTEL                        | 0.4410   | 09-15-22     | 136          | 22,921           | 51,974           |
| MARRIOTT MARQUIS                               | 0.4410   | 09-15-22     | 348          | 37,608           | 85,279           |
| MAYFLOWER RENAISSANCE HOTEL <sup>1</sup>       | 0.5610   | 09-15-22     | 240          | 36,633           | 73,171           |
| OMNI-SHOREHAM HOTEL                            | 0.4410   | 09-15-22     | 246          | 20,810           | 47,189           |
| PHOENIX PARK HOTEL <sup>1</sup>                | 0.5610   | 09-15-22     | 25           | 4,826            | 9,726            |
| ST. REGIS WASHINGTON, D.C. <sup>1</sup>        | 0.5610   | 09-15-22     | 100          | 20,595           | 42,546           |
| WASHINGTON HILTON HOTEL & TOWERS               | 0.4410   | 09-15-22     | 336          | 32,941           | 74,697           |
| YOTEL <sup>2</sup>                             | 0.4410   | 09-15-22     | 49           | 7,796            | 17,678           |
| <b>SIGNATORY TO HOTEL ASSOCIATION CONTRACT</b> |          |              |              |                  |                  |
| HARRINGTON HOTEL                               | 0.4410   | 09-15-22     | 28           | 4,398            | 9,972            |
| HILTON CRYSTAL CITY@REAGAN NATL                | 0.4410   | 11-15-22     | 67           | 12,371           | 28,052           |
| POWERSCOURT RESTAURANT <sup>1</sup>            | 0.5610   | 09-15-22     | 9            | 637              | 1,259            |
| <b>INDEPENDENTS</b>                            |          |              |              |                  |                  |
| AC HOTEL NATIONAL HARBOR                       | 0.4410   | 11-01-22     | 24           | 3,712            | 8,417            |
| CHARLIE PALMER'S STEAK:DC                      | 0.4410   | 06-30-21     | 26           | 1,918            | 4,349            |
| COURTYARD RESIDENCE INN <sup>1</sup>           | 0.5610   | 09-15-22     | 49           | 9,085            | 18,543           |
| DOUBLETREE HOTEL CRYSTAL CITY-AIRPORT          | 0.4410   | 10-15-22     | 109          | 18,112           | 41,071           |
| EATON HOTEL                                    | 0.4410   | 09-15-22     | 38           | 4,265            | 9,672            |
| EMBASSY SUITES @ CHEVY CHASE                   | 0.4410   | 03-15-24     | 41           | 7,380            | 16,734           |
| GAYLORD NATL.RESORT AND CONFERENCE CTR.        | 0.4410   | 11-01-22     | 716          | 100,768          | 228,499          |
| HILTON EMBASSY SUITES CRYSTAL CITY             | 0.4410   | 10-15-22     | 34           | 5,217            | 11,831           |
| HILTON MCLEAN TYSONS CORNER                    | 0.4410   | 10-15-22     | 99           | 14,465           | 32,800           |
| MGM RESORTS INT.                               | 0.4410   | 10-31-22     | 788          | 120,227          | 272,623          |
| MONACO HOTEL <sup>1</sup>                      | 0.5610   | 09-15-22     | 33           | 6,720            | 13,795           |
| NATIONAL DEMOCRATIC CLUB                       | 0.4410   | 04-30-20     | 13           | 416              | 5,551            |
| NATIONAL PRESS CLUB                            | 0.4410   | 10-15-22     | 27           | 2,206            | 4,994            |
| QUANTUM SERVICES@HAY ADAMS                     | 0.4410   | 09-15-22     | 4            | 497              | 1,128            |
| RARE RESTAURANT STEAKHOUSE                     | 0.4410   | 06-30-21     | 6            | 1,005            | 2,278            |
| TRUMP INTL                                     | 0.4410   | 09-15-22     | 105          | 15,082           | 34,199           |
| UNITE HERE LOCAL 25                            | 0.4410   | 09-15-22     | 17           | 3,203            | 7,264            |
| WOODNER HOTEL                                  | 0.4410   | 05-31-22     | 8            | 1,605            | 3,640            |
| COBRA                                          | VARIABLE |              | 8            | 799              | N/A              |
| <b>TOTALS</b>                                  |          |              | <b>4,795</b> | <b>\$662,719</b> | <b>1,474,591</b> |

<sup>1</sup>RATE CHANGE MARCH

<sup>2</sup>DELINQUENT FOR MARCH

AVG. HR CONTRIBUTION

\$0.4494

AVG. HRS PER MONTH PER PARTICIPANT

102.51

FIRST QUARTER 2022  
DENTAL AND OPTICAL

EXPENSES

| <u>CATEGORY</u>      | <u>AMOUNT</u> | <u>AVERAGE<br/>HOURLY COST</u> |
|----------------------|---------------|--------------------------------|
| ADMINISTRATION       | \$46,350      | \$0.0314                       |
| GROUP DENTAL SERVICE | 616,940       | 0.4184                         |
| GROUP VISION SERVICE | 87,630        | 0.0594                         |
| MISCELLANEOUS        | 4,350         | 0.0029                         |
| TOTAL                | \$755,270     | \$0.5121                       |

MISCELLANEOUS

| <u>CATEGORY</u>   | <u>AMOUNT</u> | <u>AVERAGE<br/>HOURLY COST</u> |
|-------------------|---------------|--------------------------------|
| BANK FEES         | \$470         | \$0.0003                       |
| BREDHOFF & KAISER | 644           | 0.0004                         |
| POSTAGE           | 81            | 0.0001                         |
| SEYFARTH          | 3,155         | 0.0021                         |
| TOTAL             | \$4,350       | \$0.0029                       |

2022  
DENTAL AND OPTICAL  
RECAP

|                                | FIRST 2022 | SECOND 2022 | THIRD 2022 | FOURTH 2022 | TOTAL     |
|--------------------------------|------------|-------------|------------|-------------|-----------|
| CONTRIBUTIONS                  | \$662,719  |             |            |             | \$662,719 |
| MISCELLANEOUS INCOME           | 0          |             |            |             | 0         |
| INTEREST & DIVIDENDS           | 0          |             |            |             | 0         |
| INVESTMENT INCOME <sup>1</sup> | (67,445)   |             |            |             | (67,445)  |

|              |           |     |     |     |           |
|--------------|-----------|-----|-----|-----|-----------|
| TOTAL INCOME | \$595,274 | \$0 | \$0 | \$0 | \$595,274 |
|--------------|-----------|-----|-----|-----|-----------|

|                      |          |  |  |  |          |
|----------------------|----------|--|--|--|----------|
| EXPENSES             |          |  |  |  |          |
| ADMINISTRATION       | \$46,350 |  |  |  | \$46,350 |
| GROUP DENTAL         | 616,940  |  |  |  | 616,940  |
| GROUP VISION SERVICE | 87,630   |  |  |  | 87,630   |
| MISCELLANEOUS        | 4,350    |  |  |  | 4,350    |

|                |           |     |     |     |           |
|----------------|-----------|-----|-----|-----|-----------|
| TOTAL EXPENSES | \$755,270 | \$0 | \$0 | \$0 | \$755,270 |
|----------------|-----------|-----|-----|-----|-----------|

|                  |             |     |     |     |             |
|------------------|-------------|-----|-----|-----|-------------|
| TOTAL INCOME     | \$595,274   | \$0 | \$0 | \$0 | \$595,274   |
| TOTAL EXPENSES   | 755,270     | 0   | 0   | 0   | 755,270     |
| SURPLUS(DEFICIT) | (\$159,996) | \$0 | \$0 | \$0 | (\$159,996) |

|                    |       |  |  |  |
|--------------------|-------|--|--|--|
| TOTAL PARTICIPANTS | 4,795 |  |  |  |
|--------------------|-------|--|--|--|

|                             |   |  |  |  |
|-----------------------------|---|--|--|--|
| TOTAL "A" LIST PARTICIPANTS | 3 |  |  |  |
|-----------------------------|---|--|--|--|

UNAUDITED CASH ASSETS AS OF SEPTEMBER 1, 2018 \$1,483,637.  
UNAUDITED CASH ASSETS AS OF SEPTEMBER 30, 2018 \$1,886,017.

UNAUDITED CASH ASSETS AS OF SEPTEMBER 1, 2019 \$1,810,236.  
UNAUDITED CASH ASSETS AS OF SEPTEMBER 30, 2019 \$1,854,482.

UNAUDITED CASH ASSETS AS OF SEPTEMBER 1, 2020 \$2,016,613.70  
UNAUDITED CASH ASSETS AS OF SEPTEMBER 30, 2020 \$2,007,271.12

<sup>1</sup>HARBOR FUND (\$41,478.26) AND DODGE & COX (\$25,966.87)

2021  
DENTAL AND OPTICAL  
RECAP

|                                | FIRST 2021 | SECOND 2021 | THIRD 2021 | FOURTH 2021 | TOTAL       |
|--------------------------------|------------|-------------|------------|-------------|-------------|
| CONTRIBUTIONS                  | \$191,470  | \$308,837   | \$581,715  | \$722,716   | \$1,804,738 |
| MISCELLANEOUS INCOME           | 5,191      | 0           | 49,696     | 85          | 54,972      |
| INTEREST & DIVIDENDS           | 7,883      | 0           | 0          | 0           | 7,883       |
| INVESTMENT INCOME <sup>2</sup> | (40,666)   | 24,932      | 1,679      | (3,101)     | (17,156)    |

|              |           |           |           |           |             |
|--------------|-----------|-----------|-----------|-----------|-------------|
| TOTAL INCOME | \$163,878 | \$333,769 | \$633,090 | \$719,700 | \$1,850,437 |
|--------------|-----------|-----------|-----------|-----------|-------------|

|                      |          |          |          |          |           |
|----------------------|----------|----------|----------|----------|-----------|
| EXPENSES             |          |          |          |          |           |
| ADMINISTRATION       | \$45,000 | \$45,000 | \$45,000 | \$45,000 | \$180,000 |
| GROUP DENTAL         | 177,837  | 260,536  | 552,673  | 694,119  | 1,685,165 |
| GROUP VISION SERVICE | 28,407   | 40,966   | 86,964   | 109,215  | 265,552   |
| MISCELLANEOUS        | 1,180    | 32,691   | 48,744   | 7,786    | 90,401    |

|                |           |           |           |           |             |
|----------------|-----------|-----------|-----------|-----------|-------------|
| TOTAL EXPENSES | \$252,424 | \$379,193 | \$733,381 | \$856,120 | \$2,221,118 |
|----------------|-----------|-----------|-----------|-----------|-------------|

|                  |            |            |             |             |             |
|------------------|------------|------------|-------------|-------------|-------------|
| TOTAL INCOME     | \$163,878  | \$333,769  | \$633,090   | \$719,700   | \$1,850,437 |
| TOTAL EXPENSES   | 252,424    | 379,193    | 733,381     | 856,120     | 2,221,118   |
| SURPLUS(DEFICIT) | (\$88,546) | (\$45,424) | (\$100,291) | (\$136,420) | (\$370,681) |

|                    |       |       |       |       |
|--------------------|-------|-------|-------|-------|
| TOTAL PARTICIPANTS | 1,350 | 2,246 | 3,752 | 4,574 |
|--------------------|-------|-------|-------|-------|

|                             |   |   |   |   |
|-----------------------------|---|---|---|---|
| TOTAL "A" LIST PARTICIPANTS | 3 | 3 | 3 | 3 |
|-----------------------------|---|---|---|---|

UNAUDITED CASH ASSETS AS OF SEPTEMBER 1, 2018 \$1,483,637.  
UNAUDITED CASH ASSETS AS OF SEPTEMBER 30, 2018 \$1,886,017.

UNAUDITED CASH ASSETS AS OF SEPTEMBER 1, 2019 \$1,810,236.  
UNAUDITED CASH ASSETS AS OF SEPTEMBER 30, 2019 \$1,854,482.

UNAUDITED CASH ASSETS AS OF SEPTEMBER 1, 2020 \$2,016,613.70  
UNAUDITED CASH ASSETS AS OF SEPTEMBER 30, 2020 \$2,007,271.12

<sup>1</sup>WESTIN EMBASSY ROW PAYROLL AUDIT \$84.99

<sup>2</sup>HARBOR FUND (\$963.27) AND DODGE & COX (\$2,137.37)

FIRST QUARTER 2022  
DENTAL AND OPTICAL  
HOURLY RECAP

|                      | FIRST 2022 | SECOND 2022 | THIRD 2022 | FOURTH 2022 | AVERAGE TOTAL |
|----------------------|------------|-------------|------------|-------------|---------------|
| HOURLY CONTRIBUTIONS | \$0.4494   |             |            |             | \$0.4494      |
| MISCELLANEOUS INCOME | 0.0000     |             |            |             | 0.0000        |
| INTEREST & DIVIDENDS | 0.0000     |             |            |             | 0.0000        |

|              |          |          |          |          |          |
|--------------|----------|----------|----------|----------|----------|
| TOTAL INCOME | \$0.4494 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.4494 |
|--------------|----------|----------|----------|----------|----------|

|                      |          |  |  |  |          |
|----------------------|----------|--|--|--|----------|
| EXPENSES             |          |  |  |  |          |
| ADMINISTRATION       | \$0.0314 |  |  |  | \$0.0314 |
| GROUP DENTAL SERVICE | 0.4184   |  |  |  | 0.4184   |
| GROUP VISION SERVICE | 0.0594   |  |  |  | 0.0594   |
| MISCELLANEOUS        | 0.0029   |  |  |  | 0.0029   |

|                |          |          |          |          |          |
|----------------|----------|----------|----------|----------|----------|
| TOTAL EXPENSES | \$0.5121 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.5121 |
|----------------|----------|----------|----------|----------|----------|

|                  |            |          |          |          |            |
|------------------|------------|----------|----------|----------|------------|
| TOTAL INCOME     | \$0.4494   | \$0.0000 | \$0.0000 | \$0.0000 | \$0.4494   |
| TOTAL EXPENSES   | 0.5121     | 0.0000   | 0.0000   | 0.0000   | 0.5121     |
| SURPLUS(DEFICIT) | (\$0.0627) | \$0.0000 | \$0.0000 | \$0.0000 | (\$0.0627) |

FIRST QUARTER 2022  
TRAINING  
RECAP

|                      | FIRST 2022 | SECOND 2022 | THIRD 2022 | FOURTH 2022 | TOTAL |
|----------------------|------------|-------------|------------|-------------|-------|
| CONTRIBUTIONS        | \$0        | \$0         | \$0        | \$0         | \$0   |
| MISCELLANEOUS INCOME | 0          | 0           | 0          | 0           | 0     |

|              |     |     |     |     |     |
|--------------|-----|-----|-----|-----|-----|
| TOTAL INCOME | \$0 | \$0 | \$0 | \$0 | \$0 |
|--------------|-----|-----|-----|-----|-----|

|               |     |     |     |     |     |
|---------------|-----|-----|-----|-----|-----|
| EXPENSES      |     |     |     |     |     |
| PROVIDER      | \$0 | \$0 | \$0 | \$0 | \$0 |
| MISCELLANEOUS | 0   | 0   | 0   | 0   | 0   |

|                |     |     |     |     |     |
|----------------|-----|-----|-----|-----|-----|
| TOTAL EXPENSES | \$0 | \$0 | \$0 | \$0 | \$0 |
|----------------|-----|-----|-----|-----|-----|

|                   |     |     |     |     |     |
|-------------------|-----|-----|-----|-----|-----|
| TOTAL INCOME      | \$0 | \$0 | \$0 | \$0 | \$0 |
| TOTAL EXPENSES    | 0   | 0   | 0   | 0   | 0   |
| SURPLUS (DEFICIT) | \$0 | \$0 | \$0 | \$0 | \$0 |

|          |           |           |           |           |  |
|----------|-----------|-----------|-----------|-----------|--|
| RESERVES | \$542,197 | \$542,197 | \$542,197 | \$542,197 |  |
|----------|-----------|-----------|-----------|-----------|--|

2021  
TRAINING  
RECAP

|                      | FIRST 2021 | SECOND 2021 | THIRD 2021 | FOURTH 2021 | TOTAL |
|----------------------|------------|-------------|------------|-------------|-------|
| CONTRIBUTIONS        | \$0        | \$0         | \$0        | \$0         | \$0   |
| MISCELLANEOUS INCOME | 0          | 0           | 0          | 0           | 0     |

|              |     |     |     |     |     |
|--------------|-----|-----|-----|-----|-----|
| TOTAL INCOME | \$0 | \$0 | \$0 | \$0 | \$0 |
|--------------|-----|-----|-----|-----|-----|

|               |     |     |     |     |     |
|---------------|-----|-----|-----|-----|-----|
| EXPENSES      |     |     |     |     |     |
| PROVIDER      | \$0 | \$0 | \$0 | \$0 | \$0 |
| MISCELLANEOUS | 0   | 0   | 0   | 0   | 0   |

|                |     |     |     |     |     |
|----------------|-----|-----|-----|-----|-----|
| TOTAL EXPENSES | \$0 | \$0 | \$0 | \$0 | \$0 |
|----------------|-----|-----|-----|-----|-----|

|                   |     |     |     |     |     |
|-------------------|-----|-----|-----|-----|-----|
| TOTAL INCOME      | \$0 | \$0 | \$0 | \$0 | \$0 |
| TOTAL EXPENSES    | 0   | 0   | 0   | 0   | 0   |
| SURPLUS (DEFICIT) | \$0 | \$0 | \$0 | \$0 | \$0 |

|          |           |           |           |           |  |
|----------|-----------|-----------|-----------|-----------|--|
| RESERVES | \$542,197 | \$542,197 | \$542,197 | \$542,197 |  |
|----------|-----------|-----------|-----------|-----------|--|

FIRST QUARTER 2022  
A LIST  
CONTRIBUTIONS

| COMPANY                                          | RATE     | CONTRIBUTIONS | FUNCTIONS |
|--------------------------------------------------|----------|---------------|-----------|
| CAPITAL HILTON                                   | \$10.16  | NONE REPORTED | 0         |
| CAPITOL SKYLINE HOTEL                            | 10.16    | NONE REPORTED | 0         |
| EMBASSY SUITES WASHINGTON D.C-CONV. CTR.         | 10.16    | NONE REPORTED | 0         |
| HAY-ADAMS HOTEL                                  | 10.16    | NONE REPORTED | 0         |
| HILTON WASH. EMBASSY ROW HOTEL                   | 10.16    | NONE REPORTED | 0         |
| HYATT REGENCY WASHINGTON ON CAPITOL HILL         | 10.16    | NONE REPORTED | 0         |
| LIAISON CAPITOL HILL                             | 10.16    | NONE REPORTED | 0         |
| MADISON HOTEL                                    | 10.16    | NONE REPORTED | 0         |
| MARRIOTT WARDMAN PARK                            | 10.16    | NONE REPORTED | 0         |
| OMNI-SHOREHAM HOTEL                              | 10.16    | NONE REPORTED | 0         |
| RENAISSANCE MAYFLOWER HOTEL                      | 10.16    | \$1,321       | 130       |
| ST. REGIS WASHINGTON, D.C                        | 10.16    | NONE REPORTED | 0         |
| W HOTEL                                          | 10.16    | NONE REPORTED | 0         |
| WASHINGTON COURT HOTEL                           | 10.16    | NONE REPORTED | 0         |
| WASHINGTON HILTON HOTEL & TOWERS                 | 10.16    | NONE REPORTED | 0         |
| A LIST COBRA SELF PAY INDIVIDUAL                 | 575.89   | 5,178         |           |
| A LIST COBRA SELF PAY EMPLOYEE & SPOUSE          | 1,340.83 | 4,663         |           |
| A LIST COBRA SELF PAY EMPLOYEE & CHILD, CHILDREN |          | 0             |           |
| A LIST COBRA SELF PAY FAMILY                     | 1,850.30 | 0             |           |
| TOTAL                                            |          | \$11,162      | 130       |

AVG. FUNCTION PER MONTH

43

|                                             |
|---------------------------------------------|
| FIRST QUARTER 2022<br>A LIST COBRA COVERAGE |
|---------------------------------------------|

EXPENSES

| <u>CATEGORY</u>     | <u>AMOUNT</u> | <u>RATE</u>         |
|---------------------|---------------|---------------------|
| KAISER <sup>1</sup> | \$13,261.98   | \$595.46/\$1,607.74 |
| TOTAL               | \$13,262.00   | Individual/Family   |

<sup>1</sup>INCLUDES FRANCISCO GUTIERREZ BILL \$4,866.00

2022  
A LIST  
QUARTERLY RECAP

|                      | FIRST 2022 | SECOND 2022 | THIRD 2022 | FOURTH 2022 | TOTAL     |
|----------------------|------------|-------------|------------|-------------|-----------|
| CONTRIBUTIONS        | \$11,162   |             |            |             | \$11,162  |
| MISCELLANEOUS INCOME | 0          |             |            |             | 0         |
| TOTAL INCOME         | \$11,162   | \$0         | \$0        | \$0         | \$11,162  |
| EXPENSES             |            |             |            |             |           |
| PROVIDER             | \$13,262   |             |            |             | \$13,262  |
| MISCELLANEOUS        | 0          |             |            |             | 0         |
| TOTAL EXPENSES       | \$13,262   | \$0         | \$0        | \$0         | \$13,262  |
| TOTAL INCOME         | \$11,162   | \$0         | \$0        | \$0         | \$11,162  |
| TOTAL EXPENSES       | 13,262     | 0           | 0          | 0           | 13,262    |
| SURPLUS (DEFICIT)    | (\$2,100)  | \$0         | \$0        | \$0         | (\$2,100) |
| RESERVES             | \$82,170   | \$0         | \$0        | \$0         |           |

2021  
A LIST  
QUARTERLY RECAP

|                      | FIRST 2021 | SECOND 2021 | THIRD 2021 | FOURTH 2021 | TOTAL     |
|----------------------|------------|-------------|------------|-------------|-----------|
| CONTRIBUTIONS        | \$7,635    | \$6,105     | \$5,543    | \$8,273     | \$27,556  |
| MISCELLANEOUS INCOME | 0          | 0           | 0          | 0           | 0         |
| TOTAL INCOME         | \$7,635    | \$6,105     | \$5,543    | \$8,273     | \$27,556  |
| EXPENSES             |            |             |            |             |           |
| PROVIDER             | \$8,071    | \$8,071     | \$8,071    | \$8,288     | \$32,501  |
| MISCELLANEOUS        | 0          | 0           | 0          | 0           | 0         |
| TOTAL EXPENSES       | \$8,071    | \$8,071     | \$8,071    | \$8,288     | \$32,501  |
| TOTAL INCOME         | \$7,635    | \$6,105     | \$5,543    | \$8,273     | \$27,556  |
| TOTAL EXPENSES       | 8,071      | 8,071       | 8,071      | 8,288       | 32,501    |
| SURPLUS (DEFICIT)    | (\$436)    | (\$1,966)   | (\$2,528)  | (\$15)      | (\$4,945) |
| RESERVES             | \$88,779   | \$86,813    | \$84,285   | \$84,270    |           |

FIRST QUARTER 2022  
A LIST  
FUNCTION RECAP

|                      | FIRST 2022 | SECOND 2022 | THIRD 2022 | FOURTH 2022 | AVG. TOTAL |
|----------------------|------------|-------------|------------|-------------|------------|
| CONTRIBUTIONS        | \$10.1615  |             |            |             | \$10.1615  |
| MISCELLANEOUS INCOME | \$0.0000   |             |            |             | \$0.0000   |

|              |           |          |          |          |          |
|--------------|-----------|----------|----------|----------|----------|
| TOTAL INCOME | \$10.1615 | \$0.0000 | \$0.0000 | \$0.0000 | \$2.5404 |
|--------------|-----------|----------|----------|----------|----------|

|               |            |  |  |  |            |
|---------------|------------|--|--|--|------------|
| EXPENSES      |            |  |  |  |            |
| PROVIDER      | \$102.0154 |  |  |  | \$102.0154 |
| MISCELLANEOUS | \$0.0000   |  |  |  | \$0.0000   |

|                |            |          |          |          |            |
|----------------|------------|----------|----------|----------|------------|
| TOTAL EXPENSES | \$102.0154 | \$0.0000 | \$0.0000 | \$0.0000 | \$102.0154 |
|----------------|------------|----------|----------|----------|------------|

|                   |            |          |          |          |            |
|-------------------|------------|----------|----------|----------|------------|
| TOTAL INCOME      | \$10.1615  | \$0.0000 | \$0.0000 | \$0.0000 | \$2.5404   |
| TOTAL EXPENSES    | \$102.0154 | \$0.0000 | \$0.0000 | \$0.0000 | \$102.0154 |
| SURPLUS (DEFICIT) | -\$91.8539 | \$0.0000 | \$0.0000 | \$0.0000 | -\$99.4750 |

2022  
COMBINED  
QUARTERLY RECAP

| INCOME         | FIRST 2022 | SECOND 2022 | THIRD 2022 | FOURTH 2022 | TOTAL     |
|----------------|------------|-------------|------------|-------------|-----------|
| DENTAL/OPTICAL | \$595,274  | \$0         | \$0        | \$0         | \$595,274 |
| A LIST         | 11,162     | 0           | 0          | 0           | 11,162    |
| TRAINING       | 0          | 0           | 0          | 0           | 0         |

|              |           |     |     |     |           |
|--------------|-----------|-----|-----|-----|-----------|
| TOTAL INCOME | \$606,436 | \$0 | \$0 | \$0 | \$606,436 |
|--------------|-----------|-----|-----|-----|-----------|

| EXPENSES       | FIRST 2022 | SECOND 2022 | THIRD 2022 | FOURTH 2022 | TOTAL     |
|----------------|------------|-------------|------------|-------------|-----------|
| DENTAL/OPTICAL | \$755,270  | \$0         | \$0        | \$0         | \$755,270 |
| A LIST         | 13,262     | 0           | 0          | 0           | 13,262    |
| TRAINING       | 0          | 0           | 0          | 0           | 0         |

|                |           |     |     |     |           |
|----------------|-----------|-----|-----|-----|-----------|
| TOTAL EXPENSES | \$768,532 | \$0 | \$0 | \$0 | \$768,532 |
|----------------|-----------|-----|-----|-----|-----------|

|                  |             |     |     |     |             |
|------------------|-------------|-----|-----|-----|-------------|
| TOTAL INCOME     | \$606,436   | \$0 | \$0 | \$0 | \$606,436   |
| TOTAL EXPENSES   | 768,532     | 0   | 0   | 0   | 768,532     |
| SURPLUS(DEFICIT) | (\$162,096) | \$0 | \$0 | \$0 | (\$162,096) |

|                       |             |  |  |  |
|-----------------------|-------------|--|--|--|
| UNAUDITED CASH ASSETS | \$1,304,477 |  |  |  |
|-----------------------|-------------|--|--|--|

2021  
COMBINED  
QUARTERLY RECAP

| INCOME         | FIRST 2021 | SECOND 2021 | THIRD 2021 | FOURTH 2021 | TOTAL       |
|----------------|------------|-------------|------------|-------------|-------------|
| DENTAL/OPTICAL | \$163,878  | \$333,769   | \$633,090  | \$719,700   | \$1,850,437 |
| A LIST         | 7,635      | 6,105       | 5,543      | 8,273       | 27,556      |
| TRAINING       | 0          | 0           | 0          | 0           | 0           |

|              |           |           |           |           |             |
|--------------|-----------|-----------|-----------|-----------|-------------|
| TOTAL INCOME | \$171,513 | \$339,874 | \$638,633 | \$727,973 | \$1,877,993 |
|--------------|-----------|-----------|-----------|-----------|-------------|

| EXPENSES       |           |           |           |           |             |
|----------------|-----------|-----------|-----------|-----------|-------------|
| DENTAL/OPTICAL | \$252,424 | \$379,193 | \$733,381 | \$856,120 | \$2,221,118 |
| A LIST         | 8,071     | 8,071     | 8,071     | 8,288     | 32,501      |
| TRAINING       | 0         | 0         | 0         | 0         | 0           |

|                |           |           |           |           |             |
|----------------|-----------|-----------|-----------|-----------|-------------|
| TOTAL EXPENSES | \$260,495 | \$387,264 | \$741,452 | \$864,408 | \$2,253,619 |
|----------------|-----------|-----------|-----------|-----------|-------------|

|                  |            |            |             |             |             |
|------------------|------------|------------|-------------|-------------|-------------|
| TOTAL INCOME     | \$171,513  | \$339,874  | \$638,633   | \$727,973   | \$1,877,993 |
| TOTAL EXPENSES   | 260,495    | 387,264    | 741,452     | 864,408     | 2,253,619   |
| SURPLUS(DEFICIT) | (\$88,982) | (\$47,390) | (\$102,819) | (\$136,435) | (\$375,626) |

|                       |             |             |             |             |  |
|-----------------------|-------------|-------------|-------------|-------------|--|
| UNAUDITED CASH ASSETS | \$1,880,971 | \$1,779,843 | \$1,697,086 | \$1,927,000 |  |
|-----------------------|-------------|-------------|-------------|-------------|--|

|                                                         |
|---------------------------------------------------------|
| <p>2022</p> <p>CONTRIBUTIONS AND HOURS</p> <p>RECAP</p> |
|---------------------------------------------------------|

|                             | FIRST 2022 | SECOND 2022 | THIRD 2022 | FOURTH 2022 | AVG TOTAL |
|-----------------------------|------------|-------------|------------|-------------|-----------|
| CONTRIBUTIONS               | \$673,881  |             |            |             | \$673,881 |
| HOURS                       | 1,474,591  |             |            |             | 1,474,591 |
| TOTAL PARTICIPANTS          | 4,795      |             |            |             | 4,795     |
| TOTAL "A" LIST PARTICIPANTS | 3          |             |            |             | 3         |

2021  
CONTRIBUTIONS AND HOURS  
RECAP

|                             | FIRST 2021 | SECOND 2021 | THIRD 2021 | FOURTH 2021 | AVG TOTAL |
|-----------------------------|------------|-------------|------------|-------------|-----------|
| CONTRIBUTIONS               | \$199,035  | \$314,942   | \$587,258  | \$730,989   | \$458,056 |
| HOURS                       | 401,595    | 669,730     | 1,309,871  | 1,629,169   | 1,002,591 |
| TOTAL PARTICIPANTS          | 1,350      | 2,246       | 3,752      | 4,574       | 2,981     |
| TOTAL "A" LIST PARTICIPANTS | 3          | 3           | 3          | 3           | 3         |

|                                            |
|--------------------------------------------|
| FIRST QUARTER 2022<br>DELINQUENT EMPLOYERS |
|--------------------------------------------|

| EMPLOYER    | CONTRIBUTION<br>MONTH | FIRST LETTER<br>SENT | REFERRED TO<br>COUNSEL |
|-------------|-----------------------|----------------------|------------------------|
| YOTEL HOTEL | MARCH 2022            | APRIL 29, 2022       |                        |

|                                                 |
|-------------------------------------------------|
| FIRST QUARTER 2022<br>LOCAL 25 HEALTH & WELFARE |
|-------------------------------------------------|

|          |
|----------|
| ACCOUNTS |
|----------|

|       |                |                       |                                                           |
|-------|----------------|-----------------------|-----------------------------------------------------------|
|       | \$681,441.42   | ACCT.#<br>29876568    | HARBOR FUNDS<br>MARKET VALUE AS OF<br>MARCH 31, 2022      |
|       | 473,183.66     | ACCT.#<br>300227564   | DODGE & COX FUNDS<br>MARKET VALUE AS OF<br>MARCH 31, 2022 |
|       | 210,241.39     | ACCT.#<br>55-00333269 | PNC<br>CHECKING ACCOUNT<br>MARCH 31, 2022                 |
| TOTAL | \$1,364,866.47 |                       |                                                           |

UNITE HERE 25 H&W  
Balance Sheet  
March 31, 2022

ASSETS

|                                |    |                             |
|--------------------------------|----|-----------------------------|
| Current Assets                 |    |                             |
| PNC CHECKING ACCOUNT           | \$ | 210,241.39                  |
| DUE FROM GOVE.FOR ARRA COBRA   |    | (60,389.56)                 |
| HARBOR FUND                    |    | 740,319.80                  |
| HARBOR INV MARKET ALLOWANCE A/ |    | (58,878.38)                 |
| DODGE & COX                    |    | 476,368.99                  |
| DODGE & COX MARKET ALLOWANCE   |    | <u>(3,185.33)</u>           |
| Total Current Assets           |    | 1,304,476.91                |
| Property and Equipment         |    | <u>                    </u> |
| Total Property and Equipment   |    | 0.00                        |
| Other Assets                   |    |                             |
| Prepaid Insurance              |    | <u>1,436.74</u>             |
| Total Other Assets             |    | <u>1,436.74</u>             |
| Total Assets                   | \$ | <u><u>1,305,913.65</u></u>  |

LIABILITIES AND CAPITAL

|                               |     |                             |
|-------------------------------|-----|-----------------------------|
| Current Liabilities           |     |                             |
| Accounts Payable              | (\$ | 120,591.53)                 |
| Benefiit Obligations          |     | 120,591.53                  |
| Advance premium - Self-payers |     | <u>431.55</u>               |
| Total Current Liabilities     |     | 431.55                      |
| Long-Term Liabilities         |     | <u>                    </u> |
| Total Long-Term Liabilities   |     | <u>0.00</u>                 |
| Total Liabilities             |     | 431.55                      |
| Capital                       |     |                             |
| RETAINED EARNINGS             |     | 1,923,603.19                |
| Net Income                    |     | <u>(618,121.09)</u>         |
| Total Capital                 |     | <u>1,305,482.10</u>         |
| Total Liabilities & Capital   | \$  | <u><u>1,305,913.65</u></u>  |

UNITE HERE 25 H&W  
Income Statement  
For the Three Months Ending March 31, 2022

|                                | Current Month                 |
|--------------------------------|-------------------------------|
| Revenues                       |                               |
| HISC                           | \$ 285.66                     |
| SELF PAY HISC                  | 9,841.21                      |
| CONTRIBUTIONS - PARTIC. (COBRA | 799.43                        |
| HAY ADAMS                      | 10,828.59                     |
| RENAISSANCE MAYFLOWER          | 16,228.19                     |
| WASHINGTON HILTON              | 22,246.69                     |
| UNITE HERE LOCAL 25            | 2,097.41                      |
| PHOENIX PARK                   | 2,315.15                      |
| HILTON WASH. EMBASSY ROW       | 3,643.85                      |
| HARRINGTON HOTEL               | 2,485.70                      |
| HYATT REGENCY                  | 6,964.41                      |
| WOODNER                        | 974.28                        |
| NATIONAL DEMOCRATIC            | 231.04                        |
| BEACON HOTEL                   | 1,670.94                      |
| ST REGIS WASHINGTON            | 12,030.29                     |
| OMNI-SHOREHAM HOTEL            | 7,265.58                      |
| CAPITAL HILTON                 | 9,491.71                      |
| MADISON HOTEL                  | 3,198.15                      |
| CAPITOL SKYLINE HOTEL          | 112.90                        |
| NATIONAL PRESS                 | 1,266.96                      |
| JEFFERSON HOTEL                | 4,391.25                      |
| POWERSCOURT RESTAURANT         | 255.72                        |
| QUANTUM SERVICE@HAY ADAMS      | 412.19                        |
| MANDARIN ORIENTAL              | 10,946.73                     |
| HILTON CRYSTAL CITY @REAGAN AI | 8,049.36                      |
| MARRIOTT MARQUIS               | 20,506.86                     |
| AC HOTEL                       | 2,439.10                      |
| MGM RESORTS INTERNATIONAL      | 76,638.89                     |
| TRUMP INTERNATIONAL            | 8,402.15                      |
| EATON HOTEL                    | 2,199.94                      |
| MONACO HOTEL                   | 1,919.68                      |
| HILTON NATIONAL MALL           | 3,455.96                      |
| EMBASSY SUITES@CHEVY CHASE     | 2,498.32                      |
| CONRAD HOTEL                   | 15,636.50                     |
| YOTEL WASHINGTON DC            | 7,795.93                      |
| EMBASSY SUITES HOTEL           | 4,357.36                      |
| COURTYARD & RESIDENCE INN      | 4,840.81                      |
| HILTON WASH.DC CAPITAL HI      | 4,224.14                      |
| RARE RESTAURANT                | 289.65                        |
| HOTEL WASHINGTON               | 11,160.44                     |
| DOUBLETREE HOTEL CRYSTAL CITY  | 8,812.32                      |
| HILTON EMBASSY SUITES CRYSTAL  | 1,544.88                      |
| HILTON MCLEAN TYSONS CORNER    | 7,680.31                      |
| CHARLIE PALMER'S STEAK DC      | 1,159.21                      |
| GAYLORD RESORT                 | 61,314.89                     |
| HARBOR FUND INV. DIV INCOME    | 3,029.78                      |
| DODGE & COX INV DIV INCOME     | 2,414.10                      |
| HARBOR FUND UNREALIZED GAIN/LO | (44,508.04)                   |
| DODGE & COX UNREALIZED GAIN/LO | <u>(28,380.97)</u>            |
| Total Revenues                 | <u>317,465.60</u>             |
| Cost of Sales                  | <u>0.00</u>                   |
| Total Cost of Sales            | <u>0.00</u>                   |
| Gross Profit                   | <u>317,465.60</u>             |
| Expenses                       |                               |
| ADMINISTRATION FEE             | 46,350.00                     |
| DENTAL FEE                     | 759,051.05                    |
| OPTICAL FEE                    | 112,893.59                    |
| IFEBP                          | 220.00                        |
| AMWIN CYBER LIABILITY          | 1,151.90                      |
| LEGAL EXPENSE                  | 3,155.00                      |
| PRINTING, OFFICE EXP.          | 36.54                         |
| HEALTH INS. PREM.              | 8,395.98                      |
| BANK FEES                      | 470.14                        |
| Total Expenses                 | <u>931,724.20</u>             |
| Net Income                     | <u><u>(\$ 614,258.60)</u></u> |